

Executing India's Energy Future



At the heart of India's infrastructure revolution, delivering scalable growth powered by disruptive initiatives, innovative solutions in Power T&D, Solar, and engineering mastery.



Focus

Infrastructure & Growth

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Inside the Presentation

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Company Overview &
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Financial Performance &
Growth Strategy

About Company

1000+
Employee Strength

50%+
FPI Market Share

17+
Years Experience



Power T&D Infrastructure

- ADMS (OMS & DAS) Solution
- Smart Grid Infra
- Substation Development
- Power Distribution & Transmission Networks
- O&M of Grid



Solar EPC Solutions

- Rooftop & Ground-Mounted PV Projects
- Distributed Generation
- O&M Services
- Renewable Integration



Civil Construction

- Building Construction
- Infrastructure Projects
- Industrial Civil Works

Orderbook & Footprints

Strategic National Footprint & Operational Scale

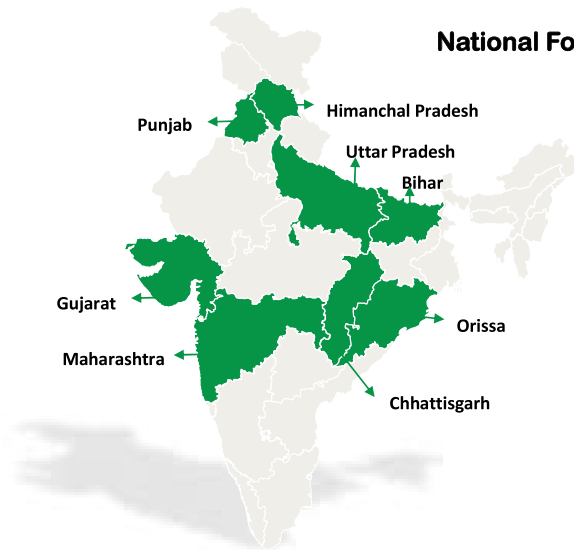


₹825+ Cr

Current Orderbook

Robust operational network spread over states like **Delhi, Bihar, Odisha, Gujarat, Punjab, Himachal Pradesh, Maharashtra, Uttar Pradesh and Chhattisgarh**

National Footprint



FY26 Performance Highlights

Key Financial Metrics & Growth Analysis

₹300.73Cr

70.67%

REVENUE

vs ₹ 176.20 Cr (FY25)

₹43.55 Cr

68.99%

EBITDA

vs ₹ 25.77Cr (FY25)

₹28.69 Cr

71.58%

PAT

vs ₹ 16.72Cr (FY25)

₹14.19

37.90%

EPS (Diluted)

vs ₹10.29 (FY25)

Particulars

Amount (₹ Cr)

Margin / Ratio

Depreciation

0.42

Financial Costs

7.45

Other Income

3.00

EPS (Diluted)

₹14.19

+37.90% YoY

Profit Before Tax (PBT)

₹ 38.68Cr

+70.62%

All figures are on Standalone Basis

Delivering Excellence
**ON TIME
EVERY TIME**

Balance Sheet Summary

Financial Position Overview & Trends



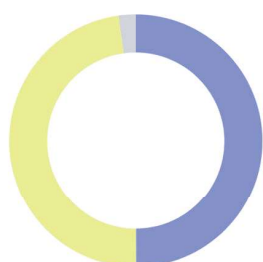
Particulars (In ₹ Crore)	FY26	FY25	FY24
Shareholder's Funds	137.20	36.70	20.0
Total Non-Current Liabilities	4.90	2.0	0.9
Short Term Borrowings	68.72	74.8	18.6
Total Current Liabilities	58.80	13.6	6.9
Total	269.62	127.1	46.4
Total Non-current Assets	52.0	27.5	18.0
Trade Receivables	159.25	70.5	24.5
Other Current Assets	42.8	18.7	-
Cash & Cash Equivalents	0.57	0.7	1.8
Total Current Assets	15.0	9.7	2.1
Total	269.62	127.1	46.4

All figures are on Standalone Basis

Delivering Excellence
ON TIME
EVERY TIME

Business Segment Performance Overview

Revenue Breakdown & Strategic Focus Areas



● Power T&D ● Solar EPC ● Civil

Dominant Sectors: Power T&D and Solar EPC together contribute over **99.68%** of total revenue, highlighting our core strength in energy infrastructure.



Power T&D Infrastructure

₹139.18 Cr

46.28%

Domain Expertise

National Focus



Solar EPC Solutions

₹156.49 Cr

52.04%

Renewable Focus

Untapped Potential



Civil Constructions

₹4.10 Cr

1.36%

Synergy Business

Huge Potential

All figures are on Standalone Basis

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**ON TIME
EVERY TIME**

Growth Strategies

Strategic Initiatives & Expansion Plans



Enhanced Bidding

Bidding for big ticket projects & diversifying into international arenas



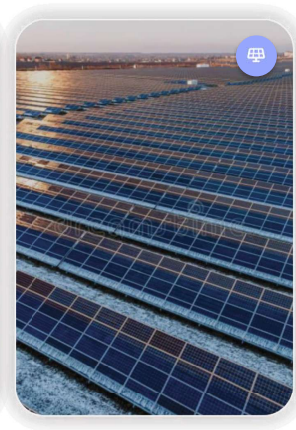
Capacity Building

Strengthening capacity to ADMS Projects/Smart grids, transmissions substations & network



Technology Integration

Incorporating AI driven systems & procedures including new IP development

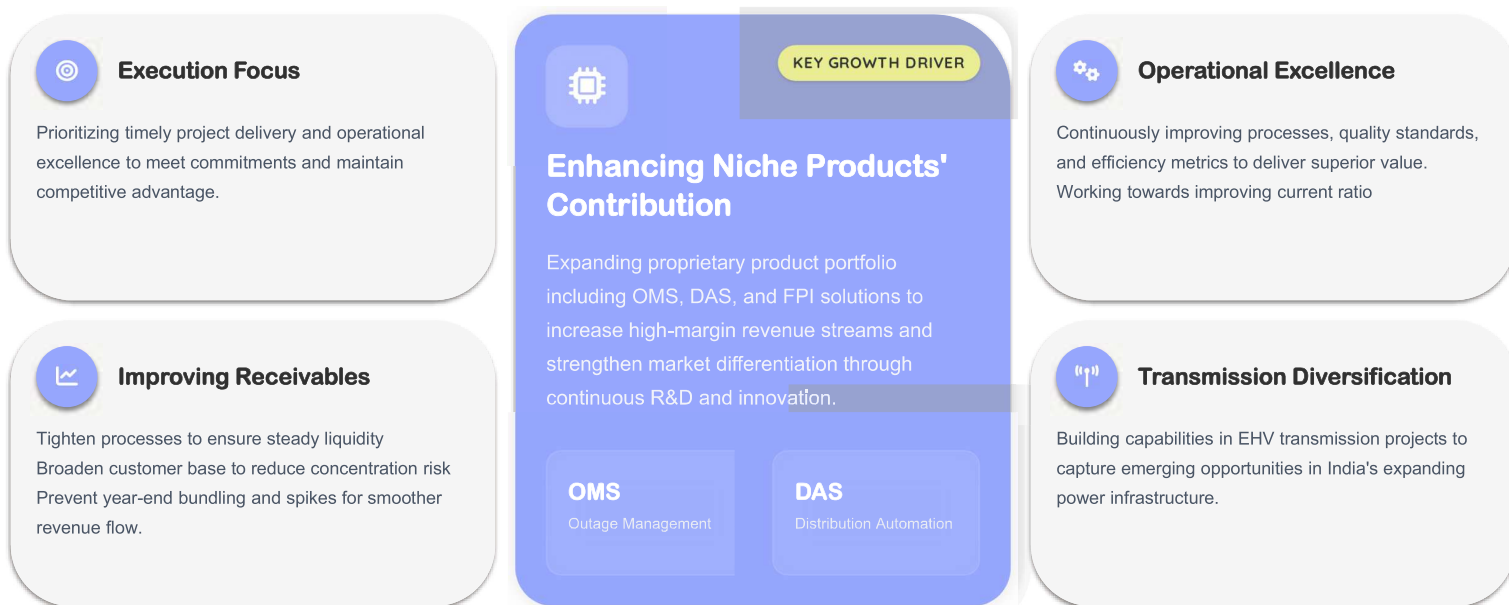


Solar Projects

Strategically expanding solar portfolio by exploring Hybrid (CAPEX + RESCO) opportunities

Business Priorities

Strategic focus areas driving operational excellence and sustainable growth



Business Outlook – Power T&D

Market Opportunities & Strategic Pipeline

⚡ Target Capacity

500GW

by 2030

💰 Capex Investment

₹4.75L Cr

Transmission Sector

🔌 RDSS Scheme

₹3.04L Cr

Smart Meters + Grid

👤 Private Share

30-40%

New Projects (TBCB)



Strategic focus on smart grid, ADMS, projects for higher margins

Strategic Pipeline

Total Opportunity
Market Potential

₹10500+ Cr

Active Tenders
Floated

₹7700+ Cr

Selected
For Bidding

₹3400+ Cr

Final Stage
Near Closure

₹900+ Cr

Business Outlook Niche Products

RDSS Scheme & Strategic Pipeline Overview

RDSS Scheme
₹3.4L Cr

Distribution infrastructure investment with up to **60% GBS funding**



AT&C Loss Reduction Mandate

Target by 2027

12%

Down from 21.91% (FY21)

2024-25 Target

ZERO

ACS-ARR Gap

* Fault Passage Indicators (FPIs) are critical for achieving compliance

Strategic Pipeline Overview

Opportunities ₹300+ Cr

Tenders Floated ₹110+ Cr

Selected ₹69+ Cr

Final Stage
₹25+ Cr

FPI Growth Trend Across India - Powering Reliability

Market Pioneer

India's #1 FPI provider

110,000+

FPIs deployed across India (2023)

11%

Penetration of total addressable market

Market Size Opportunity

₹110 cr (2024) → ₹1,390 cr (2030)

Key Deployment States

State	Deployment Stage	Key Utilities / Projects
Maharashtra	Pilot + scaling	MSEDCL smart grid pilots in Pune, Nagpur
Gujarat	Pilot + scaling	Torrent Power, GETCO distribution upgrades
Karnataka	Pilot projects	BESCOM smart distribution in Bengaluru
Tamil Nadu	Pilot stage for overhead FPI	TANGEDCO underground cable monitoring
Uttar Pradesh	Pilot stage	UPPCL distribution modernization (Ghaziabad, Lucknow)
Orissa, Himachal, Telangana	Mass deployment	smart grid integration
Others (Rajasthan, Kerala, Bihar etc)	Early pilots	State utilities testing SCADA communicable FPI's



Reduced Outages



Network Versatility



Smart Grid Integration



Regulatory Compliance

Product Portfolio Upgrades

Capturing future opportunities in T&D sector through continuous in-house R&D and testing



R&D Phase

Compact Fault Passage Indicator

- Design evaluation and architecture planning completed
- Improved fault detection logic incorporated for enhanced accuracy
- Prototype development and field validation proposed for next phase



Development

Medium Voltage Switchgear (Indoor/Outdoor)

- Preliminary design concepts for 11kV–33kV Vacuum Circuit Breakers (VCBs)
- Benchmarking studies to align design with market expectations
- Vendor and component evaluation in progress



Design Study

Ring Main Unit

- Initial design study for Dry Compressed Air RMU is in progress
- Research on technical challenges in adapting dry compressed air insulation

Business Outlook – Solar EPC Solutions

Market Insights & Strategic Pipeline 2026-27



365 GW Target by 2032 (154 GW achieved by 2026)



10.5L Cr

Investment required for National Electricity Plan



411 GWh

Energy Storage Need by 2032 (PSP + BESS)

Strategic Pipeline



Opportunities

Total Addressable Market

₹1,00,000+

Crore



Tenders Floated

Active Market Tenders

₹15,000+

Crore



Selected for Bidding

Strategic Selection

₹1,700+

Crore



Final Stage

Near Closure

₹300+

Crore

Growth Trends & Strategic Pillars

Projected Growth Trajectory

- Growing- @70% CAGR
- Guidelines for FY28 - ₹1,000 Cr



Sufficient Market Potential

Capitalizing on the expansive energy sector opportunities to drive sustained business expansion.



Adequate Financial Resources

Secured funding through a balanced mix of Debt & Equity to ensure long-term financial stability, Improving current ratio & maintain healthy debt/equity ratio



Execution Expertise

Leveraging the vast experience & systems ,processes & tools to deliver projects "On Time, Every Time," building reliability.



Strengthening India's Sustainable Future

Join Our Growth Journey



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